INVESTMENT OFFERING



FAMILY DOLLAR

1211 Chartiers Ave Pittsburgh, PA 15220



TABLE OF CONTENTS

FAMILY DOLLAR.

Financial Overview	3
Tenant Overview	
Executive Summary	5
Property Aerial	6
Location Map	7
Area Map	8
Market Overview	9
Demographic Report	10

DISCLAIMER

This Marketing Package was prepared by Wertz Real Estate Investment Services and DZ Net Lease Realty, LLC ("Broker") solely for the use of prospective buyer considering the purchase of the Property within (the "Property") and is not to be used for any other purpose. Neither the Broker nor the Owner of the Property make any representation or warranty, expressed or implied, as to the completeness or accuracy of the material contained in the Marketing Package.

Prospective purchasers of the Property are advised that changes may have occurred in the physical or financial condition of the Property since the time this Marketing Package or the financial statements herein were prepared. Prospective purchasers acknowledge that this Marketing Package and the financial statements herein were prepared by Broker, and not by Owner, and are based upon assumptions or events beyond the control of both Broker and Owner, and therefore may be subject to variation. Other than current and historical revenue and operating expense figures for the Property, Owner has not, and will not, provide Broker or any prospective purchaser with any projections regarding the Property. Prospective purchasers of the Property are advised and encouraged to conduct their own comprehensive review and analysis of the Property.

The Marketing Package is a solicitation of interest only and is not an offer to sell the Property. The Owner and Broker expressly reserve the right, at their sole discretion, to reject any or all expression of interest or offers to purchase the Property and expressly reserve the right, at their sole discretion, to terminate discussions with any entity at any time with or without notice.

The Owner shall have no legal commitments or obligations to any entity reviewing the Marketing Package or making an offer to purchase the Property unless and until such offer is approved by Owner pursuant to its Governing Authorities and the signature of the Owner or Owner's representative is affixed to a Real Estate Purchase Agreement prepared by Owner.

This Marketing Package is confidential. By accepting the Marketing Package, you agree (i) that you will hold and treat the Marketing Package and its contents in the strictest confidence, (ii) that you will not photocopy or duplicate any part of the Marketing Package, (iii) that you will not disclose the Marketing Package or any of its contents to any entity without the prior authorization of the Owner, and (iv) that you will not use the Marketing Package in any fashion or manner detrimental to the Owner or Broker.

Broker has obtained the information contained in this Marketing Package from sources we believe to be reliable. However, we have not verified its accuracy and make no guarantee, warranty or representation about it. It is submitted subject to the possibility of errors, omissions, changes of price, rental or other conditions, prior sale, lease or financing, or withdrawal without notice. We include projections, opinions, assumptions, or estimates for example only, and they may not represent current or future performance of the Property. You and your tax and legal advisors should conduct your own investigations of the physical condition of the Property and of the financial performance of its future Ownerships.

ALL PROPERTY SHOWINGS ARE BY APPOINTMENT ONLY. PLEASE CONSULT BROKER FOR MORE DETAILS.

For more information contact:

John R. Wertz
Tel: (619) 218-6427
jwertz@wertzrealestate.com
CA Lic No. 01448585

Listed with PA broker DZ Net Lease Realty, LLC Lic. No. RB067686



FINANCIAL OVERVIEW

OFFERING SUMMARY

PRICE \$1,733,274

DOWN PAYMENT 100% / \$1,733,274

RENTABLE SQUARE FEET 8.330 SF

CAP RATE 6.75%

YEAR BUILT / RENOVATED 2018

LOT SIZE 1.31 +/- Acres

TYPE OF OWNERSHIP Fee Simple

TENANT SUMMARY

TENANT TRADE NAME

OWNERSHIP

LEASE GUARANTOR

LEASE TYPE Absolute NNN

ROOF & STRUCTURE

ORIGINAL LEASE TERM

RENT COMMENCEMENT DATE

LEASE EXPIRATION DATE

TERM REMAINING ON LEASE

INCREASES

OPTIONS TO RENEW

Family Dollar

Public

Corporate

Tenant Responsible

Fifteen (15) Years

04/01/2018

03/31/2033

9+ Years

10% Every 5-Years (Starting in 2028)

(6) 5-Year Options



ANNUALIZED OPERATING DATA

RENT INCREASES	ANNUAL RENT	MONTHLY RENT
4/1/18 - 3/31/28	\$116,996.00	\$9,749.67
4/1/28 - 3/31/33	\$128,695.60	\$10,724.63
4/1/33 - 3/31/38 (Option 1)	\$141,565.16	\$11,797.10
4/1/38 - 3/31/43 (Option 2)	\$155,721.68	\$12,976.81
4/1/43 - 3/31/48 (Option 3)	\$171,293.84	\$14,274.49
4/1/48 - 3/31/53 (Option 4)	\$188,423.23	\$15,701.94
4/1/53 - 3/31/58 (Option 5)	\$207,265.55	\$17,272.13
4/1/58 - 3/31/63 (Option 6)	\$213,428.04	\$17,785.67

NET OPERATING INCOME		\$116,996.00
TOTAL RETURN YR-1	6.75%	\$116,996.00

FAMILY DOLLAR.

FAMILY DOLLAR STORES, INC.

As one of the nation's fastest growing retailers, Family Dollar offers a compelling assortment of merchandise for the whole family, ranging from household cleaners to name brand foods, from health and beauty aids to toys, from apparel for every age to home fashions, all for everyday low prices. While shoppers can find many items at \$1 or less, most items in the store are priced below \$10, which makes shopping fun without stretching the family budget.

The relatively small footprint of many Family Dollar stores allows the Company to open new stores in rural areas and small towns, as well as in large urban neighborhoods. Within these markets, the stores are located in shopping centers or as free-standing buildings, all convenient to the Company's customer base.

In 2015, Dollar Tree acquired Family Dollar. Headquartered in Chesapeake, Virginia, Dollar Tree is the largest and most successful single price-point retailer in North America, operating thousands of stores across 48 U.S. states and five Canadian provinces. Dollar Tree's strategic rationale behind the Family Dollar acquisition include creating a leading discount retailer in North America, targeting a broader range of customers and geographies, leveraging complementary merchandise expertise, generating significant synergy opportunities, and enhancing financial performance and improved growth prospects.

FAMILY® DOLLAR.

PROPERTY NAME

PROPERTY ADDRESS

PROPERTY TYPE

LEASE GUARANTOR

TERM REMAINING ON LEASE

OPTIONS TO RENEW

LEASE TYPE

LANDLORD RESPONSIBILITY

INCREASES

YEAR 1 NET OPERATING INCOME

NO. OF LOCATIONS

HEADQUARTERED

WEBSITE

YEARS IN THE BUSINESS

Family Dollar

1211 Chartiers Ave Pittsburgh, PA 15220

Net Lease Dollar Store

Corporate

9+ Years

(6) 5-Year Options

Absolute NNN

None

10% Every 5-Years (Starting in 2028)

\$116,996.00

8,200+

Chesapeake, VA

www.familydollar.com

Since 1959

EXECUTIVE SUMMARY

INVESTMENT OVERVIEW

The subject property is a freestanding Family Dollar store located in Pittsburgh, PA. The property is under a long-term absolute NNN lease with attractive 10% rent increases in 2028 and in each of the (6) 5-year options. The lease is corporately guaranteed by Family Dollar and Dollar Tree (Nasdaq: DLTR). Family Dollar sits on a large 1.31 acre parcel on Chartiers Road with over 20,000 vehicles per day. The property is strategically located in a dense residential neighborhood, just 3-miles from Downtown Pittsburgh. There are 10,720 people within 1-mile, 111,583 people within 3-miles, and 312,488 people within 5-miles. Family Dollar is situated among numerous residential neighborhoods with limited competition, making this a go to store for nearby residents.

National retailers in the immediate area include Advance Auto Parts, Dunkin' Donuts, Planet Fitness, CVS Pharmacy, Chase Bank, Dollar Tree, PNC Bank, ALDI, Rite Aid, Pizza Hut, Wendy's, 7-Eleven, O'Reilly Auto, Arby's, McDonald's, and many more. This is an excellent opportunity for an investor to purchase a stable, long term corporately guaranteed investment with zero landlord responsibility.



INVESTMENT HIGHLIGHTS

- Long-Term Absolute NNN Lease (Zero Landlord Responsibilities)
- Rare 10% Rent Increases Starting in 2028 and in Each Option
- Corporately Guaranteed Lease by Large Publicly Traded Company
- Located Just 3-Miles from Downtown Pittsburgh
- Traffic Counts Exceed 20,000 Vehicles Per Day
- 312,000 Residents within 5-Miles of Subject Property



AERIAL PHOTO



LOCATION MAP Ohio River Williams 🦱 Giant Eagle Supermarket Pittsburgh Zoo & 🙉 Reserve e School Township PPG Aquarium Stowe Riverview Township Park McCoy Rd Millvale HIGHLAND PARK Kennedy Heritage Valley Kennedy 51 Township LAWRENCEVILLE Pierogies Plus Giant Eagle Supermarket UPMC Children's Hospital of Pittsburgh McKees Rocks EAST LIBERTY LARIME Brunot Island **BLOOMFIELD** Trader Joe's Mattress Factory CHATEAU EAST ALLEGHEN SHADYSIDE (19 STRIP DISTRICT oon Run (51) The Andy Senator John Heinz Warhol Museum **Phipps** The Frick Pittsbu **History Center** Conservatory NORTH SHORE SQUIRREL West End Ingram Overlook Park Ohio River and Botanical HILL NORTH Gardens Giant Eagle Supermarket Pittsburgh 芋见BAO Frick Environmental Center ers Country Club Grandview Overlook Schenley Park Crafton Thornburg SOUTH MT WASHINGTON SIDE FLATS Rosslyn Farms Beechview -Seldom Seen (837) DoubleTree by Hilton Greenway Hotel Pittsburgh... Blast Calvary Catholic Cemetery Green Tree BEECHVIEW Bausmas Mt Oliver Dave & Buster's BANKSVILLE Carnegie (121) Homestea Costco Wholesale Kuhn's Market (50) Sandcastle Water Par BROOKLINE Chipotle Mexican Grill

The information contained herein has been obtained from the owners or from other sources deemed reliable. We have no reason to doubt its accuracy but regret we cannot guarantee it. References to square footage or age are approximate. Buyer must verify the information and bears all risk for any inaccuracies. All properties subject to change or withdrawal without notice. Wertz Real Estate Investment Services, Inc.

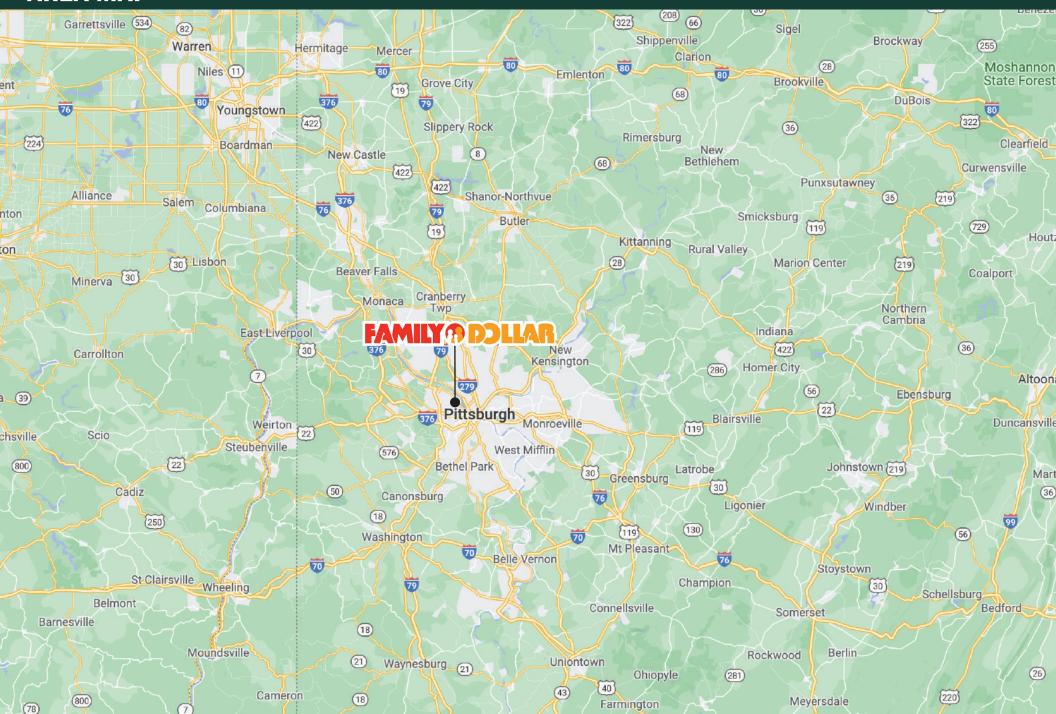
Mediterra Cafe

Heidelberg

CARRICK

West Homestea

AREA MAP



MARKET OVERVIEW

PITTSBURGH, PENNSYLVANIA

Pittsburgh, Pennsylvania has a population of 302,971 residents living within the city limits as of the 2020 US Census, making it the 68th-largest city in the U.S. and the 2nd-most populous city in Pennsylvania, behind Philadelphia. The Pittsburgh metropolitan area is the anchor of Western Pennsylvania; its population of 2.37 million is the largest in both the Ohio Valley and Appalachia, the second largest in Pennsylvania, and the 27th-largest in the U.S.

Pittsburgh is located in the southwest of the state, at the confluence of the Allegheny River and the Monongahela River, forming the Ohio River. Pittsburgh is known both as "the Steel City" for its more than 300 steel-related businesses and as the "City of Bridges" for its 446 bridges. The city features 30 skyscrapers, two inclined railways, a pre-revolutionary fortification and the Point State Park at the confluence of the rivers. The city developed as a vital link of the Atlantic coast and Midwest, as the mineral-rich Allegheny Mountains led to the region being contested by the French and British empires, Virginians, Whiskey Rebels, and Civil War raiders.

Pittsburgh is a leader in the health care sector as the home to large medical providers such as University of Pittsburgh Medical Center (UPMC). The area is home to 68 colleges and universities, including research and development leaders Carnegie Mellon University and the University of Pittsburgh. Google, Apple Inc., Bosch, Facebook, Uber, Nokia, Autodesk, Amazon, Microsoft and IBM are among 1,600 technology firms generating \$20.7 billion in annual Pittsburgh payrolls. The area has served as the long-time federal agency headquarters for cyber defense, software engineering, robotics, energy research and the nuclear navy. The nation's fifth-largest bank, eight Fortune 500 companies, and six of the top 300 U.S. law firms make their global headquarters in the area, while RAND Corporation (RAND), BNY Mellon, Nova, FedEx, Bayer, and the National Institute for Occupational Safety and Health (NIOSH) have regional bases that helped Pittsburgh become the sixth-best area for U.S. job growth.

In 2015, Pittsburgh was listed among the "eleven most livable cities in the world". The Economist's Global Liveability Ranking placed Pittsburgh as the most or second-most livable city in the United States in 2005, 2009, 2011, 2012, 2014 and 2018.



27th Largest Metropolitan

Region in the United States with a Population Exceeding 2.3 Million Residents



Ranked # 25

in the Nation with a Gross
Domestic Product of \$150 Billion



The Greater Pittsburgh

Area is Home to Over 40 Colleges and Universities



DEMOGRAPHIC REPORT





Wertz Real Estate Investment Services 3138 Roosevelt Street, Suite L Carlsbad, CA 92008 Tel: (619) 218-6427

Fax: (858) 408-1830 www.wertzrealestate.com

Listed with PA broker DZ Net Lease Realty, LLC license RB067686

CONSUMER NOTICE THIS IS NOT A CONTRACT

In an effort to enable consumers of real estate services to make informed decisions about the business relationships they may have with real estate brokers and salespersons (licensees), the Real Estate Licensing and Registration Act (RELRA) requires that consumers be provided with this Notice at the initial interview.

Licensees may enter into the following agency relationships with consumers:

Seller Agent

As a seller agent, the licensee and the licensee's company works exclusively for the seller/landlord and must act in the seller's/landlord's best interest, including making a continuous and good faith effort to find a buyer/tenant except while the property is subject to an existing agreement. All confidential information relayed by the seller/landlord must be kept confidential except that a licensee must reveal known material defects about the property. A subagent has the same duties and obligations as the seller agent.

Buyer Agent

As a buyer agent, the licensee and the licensee's company work exclusively for the buyer/tenant even if paid by the seller/landlord. The buyer agent must act in the buyer/tenant's best interest, including making a continuous and good faith effort to find a property for the buyer/tenant, except while the buyer is subject to an existing contract, and must keep all confidential information, other than known material defects about the property, confidential.

Dual Agent

As a dual agent, the licensee works for *both* the seller/landlord and the buyer/tenant. A dual agent may not take any action that is adverse or detrimental to either party but must disclose known material defects about the property. A licensee must have the written consent of both parties before acting as a dual agent.

Designated Agent

As a designated agent, the broker of the selected real estate company designates certain licensees within the company to act exclusively as the seller/landlord agent and other licensees within the company to act exclusively as the buyer/tenant agent in the transaction. Because the broker supervises all of the licensees, the broker automatically serves as a dual agent. Each of the designated licensees are required to act in the applicable capacity explained previously. Additionally, the broker has the duty to take reasonable steps to assure that confidential information is not disclosed within the company.

In addition, a licensee may serve as a *Transaction Licensee*.

A transaction licensee provides real estate services without having any agency relationship with a consumer. Although a transaction licensee has no duty of loyalty or confidentiality, a transaction licensee is prohibited from disclosing that:

- The seller will accept a price less than the asking/listing price,
- The buyer will pay a price greater than the price submitted in the written offer, and
- The seller or buyer will agree to financing terms other than those offered.

Like licensees in agency relationships, transaction licensees must disclose known material defects about the property.

• Regardless of the business relationship selected, all licensees owe consumers the duty to:

- Exercise reasonable professional skill and care which meets the practice standards required by the RELRA.
- Deal honestly and in good faith.
- Present, as soon as practicable, all written offers, counteroffers, notices and communications to and from the parties. This duty may be waived by the seller where the seller's property is under contract and the waiver is in writing.
- Comply with the Real Estate Seller Disclosure Law.
- Account for escrow and deposit funds.
- Disclose, as soon as practicable, all conflicts of interest and financial interests.
- Provide assistance with document preparation and advise the consumer regarding compliance with laws pertaining to real estate transactions.
- Advise the consumer to seek expert advice on matters about the transaction that are beyond the licensee's expertise.
- Keep the consumer informed about the transaction and the tasks to be completed.
- Disclose financial interest in a service, such as financial, title transfer and preparation services, insurance, construction, repair or inspection, at the time service is recommended or the first time the licensee learns that the service will be used.
- The following contractual terms are *negotiable* between the licensee and the consumer and must be addressed in an agreement/disclosure statement:
- The duration of the licensee's employment, listing agreement or contract.
- The licensee's fees or commission.
- The scope of the licensee's activities or practices.
- The broker's cooperation with and sharing of fees with other brokers.
- All sales agreements must contain the property's zoning classification except where the property is zoned solely or primarily to permit single family dwellings.
- The Real Estate Recovery Fund exists to reimburse any person who has obtained a final civil judgment against a Pennsylvania real estate licensee owing to fraud, misrepresentation, or deceit in a real estate transaction and who has been unable to collect the judgment after exhausting all legal and equitable remedies. For complete details about the Fund, call (717) 783-3658.

Before you disclose any financial information to a licensee, be advised that unless you select a business relationship by signing a written agreement, the licensee is NOT representing you. A business relationship is NOT presumed.

ACKNOWLEDGMENT

I acknowledge that I have rece	eived this disclosure.	
Ву		
(Consumer's printed name)	(Consumer's signature)	Date
Ву		
(Consumer's printed name)	(Consumer's signature)	Date
I certify that I have provided	d this document to the above c	onsumer during the initial interview.

By <u>David B Zacharia</u> , <u>DZ Net Lease Realty</u> , <u>LLC</u> (Licensee's printed name)	(Licensee's signature) (License)	Date